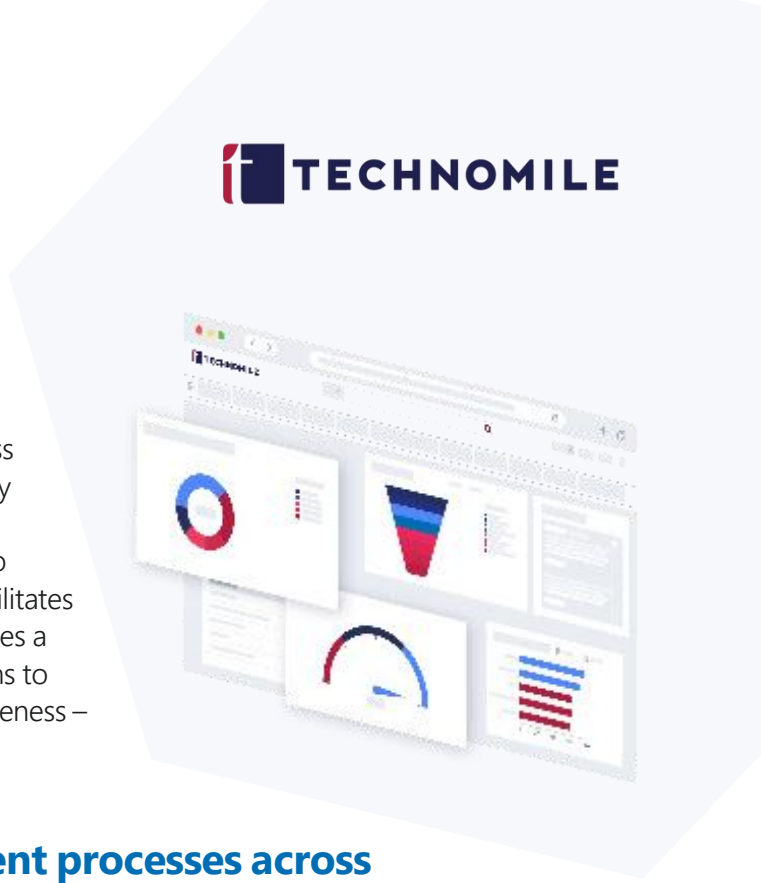


Capture Management



Transform BD & Capture Processes and Boost Win Rates

TechnoMile's Growth Suite is purpose-built to help companies address the complex requirements of doing business with the government by transforming their BD and capture processes. Capture Management is the foundation of our Growth Suite, enabling your organization to centrally track every opportunity on a secure cloud platform that facilitates easy collaboration and information-sharing across teams and provides a standardized framework that guides BD, Capture, and Proposal teams to focus on the right activities at the right time, maximizing their effectiveness – on average, boosting win rates by 11%.



Drive efficient opportunity management processes across your entire team.

Lead Source Integration

Pre-built integrations with top federal lead sources, such as SAM.gov and GovWin IQ, streamline opportunity creation by automatically populating solicitation details and capturing related documents. Opportunities remain linked to their source, and any updates or new documents are automatically visible on the opportunity.

Standardized, Automated Processes

Capture Management uses configurable sales stages to drive consistent opportunity management processes across your entire team. The solution's Shipley-based Strategic Selling Scorecard highlights critical activities expected during each stage and enforces and tracks their completion. Automation of workflows and common tasks, one-click gate review briefings, and a library of pre-built reports decrease time spent on data entry and creating important reports and briefs, leading to more efficient, cost-effective pursuits.

Document Management & Email Integration

With our SharePoint Connector, clients have a single, online repository for each opportunity's documents and files, organized into a standard folder structure, making it fast and easy to find and share documents such as NDAs, TAs, RFPs, RFIs, proposals, historical contracts, and gate reviews. And, with optional email integration, the solution can be configured to capture relevant emails for a centralized history of these communications.

Integrated Task Order Management

Clients have the option to add on TechnoMile's integrated Task Order Management solution, which streamlines and simplifies the management of contract vehicles by automatically ingesting task orders and helping clients rapidly identify relevant opportunities and the best partners for their pursuit. Only TechnoMile provides the ability to ingest task orders directly into your CRM from 25+ of the top contract vehicles.

