

SharePoint Connector

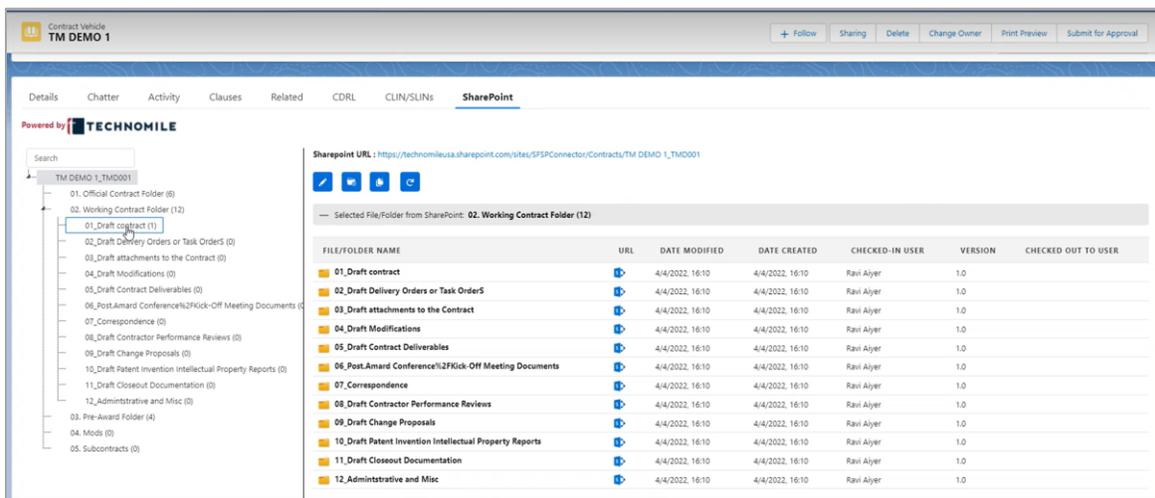
TechnoMile’s SharePoint Connector integrates a client’s TechnoMile Growth and/or GRC (Governance Risk & Compliance) solution that is deployed on Salesforce with their company’s online Microsoft SharePoint site. This enables companies to centralize all documents and files associated with an opportunity or contract into a single, online repository and saves their teams time by providing quick, convenient access to files without leaving their Growth or GRC solution.

Our SharePoint Connector is highly flexible, giving clients the option to integrate with SharePoint at either the document library or subsite level to support both internal and external collaboration needs. In addition, the connector is easily configured to auto-generate standardized site, library, and/or subfolder structures upon creation of a new opportunity or contract record, enforcing clean, consistent organization of files.

Document Library-Level Integration

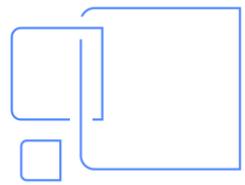
Document library-level integration allows users of our Growth and/or GRC solutions to easily access, find, and share files. With document library-level integration:

- An object (e.g., an opportunity, contract, account, etc.) in the client’s Growth or GRC solution is linked to a corresponding document library in SharePoint
- Each record in Growth or GRC then maps to a corresponding folder in SharePoint (e.g., the record for Contract-001 in GRC maps to a Contract-001 folder in SharePoint)
- Based on the client’s requirements, a subfolder structure can be auto-generated each time a new record is created (e.g., auto-create subfolders for each contract record for the Official Contract, Working Contract, Pre-Award, Mods, Subcontracts, etc.)
 - Pre-defined subfolder structures are easily modified as a client’s business needs evolve
- Standard tags can be defined for each subfolder to aid in more rapid file search
- Users can upload, view, and edit files without leaving their TechnoMile solution
- Clients have the option to integrate with multiple document libraries (e.g., if they use unique libraries for their business with the Army, Navy, etc.)



The screenshot displays the TechnoMile SharePoint Connector interface. At the top, it shows the 'Contract Vehicle' 'TM DEMO 1' with various action buttons like '+ Follow', 'Sharing', 'Delete', 'Change Owner', 'Print Preview', and 'Submit for Approval'. Below this, there are tabs for 'Details', 'Chatter', 'Activity', 'Clauses', 'Related', 'CDRL', 'CLIN/SLINS', and 'SharePoint'. The 'SharePoint' tab is active, showing a search bar and a list of folders. The selected folder is '02. Working Contract Folder (12)'. Below the folder list, a table displays the contents of this folder, including file names, URLs, dates, and users.

| FILE/FOLDER NAME | URL | DATE MODIFIED | DATE CREATED | CHECKED-IN USER | VERSION | CHECKED OUT TO USER |
|---|-----------------------|-----------------|-----------------|-----------------|---------|---------------------|
| 01_Draft contract | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 02_Draft Delivery Orders or Task OrderS | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 03_Draft attachments to the Contract | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 04_Draft Modifications | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 05_Draft Contract Deliverables | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 06_Post-Award Conference/2PKick-Off Meeting Documents | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 07_Correspondence | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 08_Draft Contractor Performance Reviews | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 09_Draft Change Proposals | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 10_Draft Patent Invention Intellectual Property Reports | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 11_Draft Closeout Documentation | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |
| 12_Administrative and Misc | [URL] | 4/4/2022, 16:10 | 4/4/2022, 16:10 | Ravi Aiyer | 1.0 | |



Subsite-Level Integration

Subsite-level integration enables Growth and/or GRC clients to leverage the more robust range of features offered by SharePoint sites, including the ability to grant site access to external parties such as teaming partners. With subsite-level integration:

- An object (e.g., an opportunity, contract, account, etc.) in the client’s Growth or GRC solution is linked to a corresponding subsite in SharePoint
- Each record in Growth or GRC then maps to a corresponding dedicated site within the site collection (e.g., the record for Contract-001 in GRC maps to a Contract-001 site in SharePoint)
- Based on the client’s requirements, a dedicated site, along with a set of predefined document libraries is auto-generated each time a new record is created (e.g., auto-create a site for each contract record that contains libraries for the Official Contract, Working Contract, Pre-Award, Mods, Subcontracts, etc.)
- Each site can have its own unique SharePoint features – a customized landing page, widgets, search, and security; in particular, this gives clients the flexibility to define unique permissions for a site that allow for easy file sharing and collaboration with external teaming partners
- Users can easily navigate between document libraries and create new library subfolders, as well as conveniently upload, view, and edit files without leaving their TechnoMile solution

