Task Order Management

Simplify and Streamline Task Order Management

TechnoMile Task Order Management works hand in hand with our Capture Management solution. Only TechnoMile provides the ability to automatically ingest task orders directly into your CRM from 25+ of the top contract vehicles, plus enables companies to rapidly identify relevant opportunities and the best partners for their pursuit. This equips you to bring order and efficiency to an often-chaotic process, allowing you to pursue more task orders and expand your business.

Automated Task Order Ingestion

Easily stay on top of all potential new task order opportunities and mitigate the risk of missed task orders with our solution’s automated task order ingestion. Integration with top IDIQ/contract vehicle portals eliminates the headache of visiting individual sites to find new task orders. Our solution also uniquely centralizes all task order-related emails and extracts their contents, so individuals no longer face an inbox full of task order alerts, and task orders aren’t missed if someone’s out of the office or leaves the company.

Rapid Triaging

All new task orders are presented in a single list view, which can be filtered and sorted by contract type, vehicle name, award date, agency, customer, and more, making it simple to rapidly identify relevant task orders. To further streamline qualification of potential opportunities ingested from eBuy, our solution can be configured to only ingest task orders with your desired NAICS codes (or other criteria), as well as to automatically send task orders to a “pursuing” versus “no-bid” list view based on your defined parameters.

Timely Email Notification

The solution can be configured so that as new task orders are ingested, your company’s designated point(s) of contact for each contract vehicle immediately receive an email notification, making it easy to keep on top of qualifying these potential new opportunities.

Efficient Partner Surveys

Task Order Management provides the tools to rapidly gauge potential partner capabilities and interest, so you can develop smart teaming strategies and potentially expand the range of opportunities you pursue. The solution comes pre-configured with survey questions to assess partners’ capabilities, past performance, availability, and more. For each task order, select the questions you wish to include in a survey, designate your list of potential partners, and then initiate a survey right from the solution, eliminating inefficient partner email blasts. All survey responses are aggregated into a single view, making it easy to compare responses and identify the best partners. Feature available with Salesforce deployment only.

Quick Conversion to Opportunities

When your team identifies a relevant task order to pursue, they quickly convert it to a new opportunity in your integrated Capture Management solution, which adds all related documents to the opportunity record. Going forward, if any task order modifications occur, they’re automatically added to the related record.
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Task Order Visibility
Configurable reports and dashboards provide easy visibility and insight into the task orders you’re pursuing, including who’s managing their capture, their current status, where you’re winning or losing, the related competitors and partners, and more.

Key Features
- Integration with 25+ Contract Vehicles
- Auto-Ingestion of Task Orders to CRM from Web Portals and Email Alerts
- Centralized List View of All New Task Orders
- Automated Notifications Can Be Configured for Internal Contract Vehicle Contact(s)
- Configurable Auto-Triaging to Pursue/No-Bid List Views for eBuy Opportunities
- Ability to Filter and Sort New Task Orders
- Configurable Partner Surveys (Salesforce deployments only)
- Task Order Conversion to Opportunity with Related Documents
- Centralized View of Partner Survey Responses
- Auto-Ingestion of Task Order Modifications
- Dashboards and Report Library

About TechnoMile
From go-to-market to contract closeout, TechnoMile provides transformative cloud solutions that empower companies to find, pursue, win, and retain more business with the government. With our best-in-class cloud platform, companies optimize BD and capture processes, gain unique competitive insights, source contact intelligence, automate and de-risk the contract lifecycle, and gain an information advantage that elevates enterprise performance.