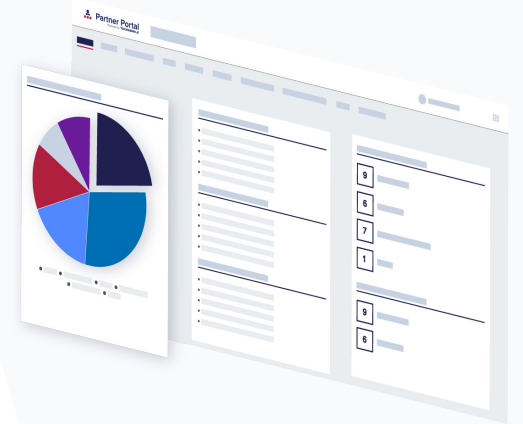


Partner Portal



Securely & Efficiently Collaborate with Teaming Partners

TechnoMile understands that effective teaming is an essential component of winning government business. TechnoMile's Partner Portal provides clients with a centralized, secure workspace for partner collaboration that's hosted separately from, but still integrated with, their TechnoMile Growth solution. This gives you tight control over your data and the information that's shared with partners, while making it easy and efficient to collaborate on winning bids. Quickly share teaming opportunities and onboard partners, gain visibility into the status and strength of your teaming relationships, and easily understand what a potential partner brings to the table to help inform successful teaming strategies.



Sharing of Teaming Opportunities

Eliminate inefficient email blasts. Use the portal to share an opportunity and your partner survey with one or more potential partners, track each partner's interest, and compare their survey responses. Partners can also use the portal's deal registration feature to bring potential opportunities to you to serve as prime.

Simplified Partnering on Task Orders

Without even leaving your Growth solution, share an opportunity with all partners at once that you've associated with a particular contract vehicle, making it a simple, one-click process to distribute task order details to established vehicle partners.

Collaborative Proposal Development

Easily share information and collaborate as you and your partners develop compelling solutions and proposals for bids. Leverage the portal's document management features – including document check out/in, versioning, view-only/edit permissions, and tagging – and use the portal's discussion forum to message about questions or details. Track an opportunity's key deadlines on the events calendar to keep partners aligned to critical dates.

Visibility into Partner Engagement

Get real-time visibility into the status of each opportunity you've shared with potential partners, allowing you to easily and effectively gauge and track interest and engagement. See all current and historical opportunities you've shared and worked on with each partner, ensuring this historical perspective is retained even if team members move on.

Partner Profiles & Recommendations

Capture a profile of each partner's capabilities, experience, locations, and more, giving you easy visibility into details that inform successful teaming strategies. When sharing opportunities, the portal will recommend potential partners based on your desired partner criteria, enabling more efficient identification of the best potential partners.

CRM Integration

Push opportunities you want to share from your Growth solution to your Partner Portal, eliminating duplicative data entry. While working in Growth, you can also easily invite new partners to collaborate on your portal and conveniently view each partner's profile details.

Partner Portal



TechnoMile's Partner Portal is tailored to your company's unique teaming needs. Your portal will be personalized with your company's logo, as well as the library of any materials you want to share across all partners. It can be configured to capture unique capabilities and areas of expertise you want included in your partners' profiles, as well as your specific partner survey questions, enabling you to gather your most relevant partner details to inform successful teaming strategies.

Key Features

- Centralized Sharing of Partner Opportunities
- Configurable Partner Surveys/ Questionnaires
- Tracking of Level of Interest, Acceptance, Rejection
- Deal Registration for Opportunities to Prime
- Document Collaboration
- Partner Profiles
- Partner Recommendations
- Discussion Forum
- Events Calendar
- CRM Integration

About TechnoMile

From go-to-market to contract closeout, TechnoMile provides transformative cloud solutions that empower companies to find, pursue, win, and retain more business with the government. With our best-in-class cloud platform, companies optimize BD and capture processes, gain unique competitive insights, source contact intelligence, automate and de-risk the contract lifecycle, and gain an information advantage that elevates enterprise performance.



Scan the QR code
to schedule a demo