

# Agreement Management



## Streamline and Accelerate Agreement Review & Negotiation

TechnoMile's Agreement Management solution simplifies the creation of any agreement type – such as NDAs, PIAs, TAs, SOWs, and MSAs – and accelerates agreement review and negotiation cycles to streamline your onboarding of teaming partners, as well as the establishment of other commercial agreements that enforce compliance and mitigate risk.

### Automated Document Creation

Efficiently generate new agreements. A wizard drives you through agreement creation, auto-populating data from your TechnoMile Growth or CLM solution into your agreement template, eliminating manual data entry, ensuring accuracy, and improving efficiency.

### On- or Offline Redlining

Conduct on- or offline redlining. Internal and external reviewers receive an email notification to review the agreement, either as an attachment (offline option) or with a link to your integrated document repository (online option), and can redline the agreement, with all versions captured in your document repository. As negotiations proceed, internal reviewers can compare any two redlined versions and see results side-by-side with differences highlighted, bringing visibility to changes in terms that could heighten your business risk and necessitate internal escalation.

### Document Repository Integration

Tight integration with your document repository ensures that once an agreement is generated, it's automatically added to the appropriate folder, saving you time. Throughout the review and redlining process, all versions continue to be captured, and, once executed, the final, digitally-signed document is automatically added to your document repository.

### Dynamic Approval Workflows

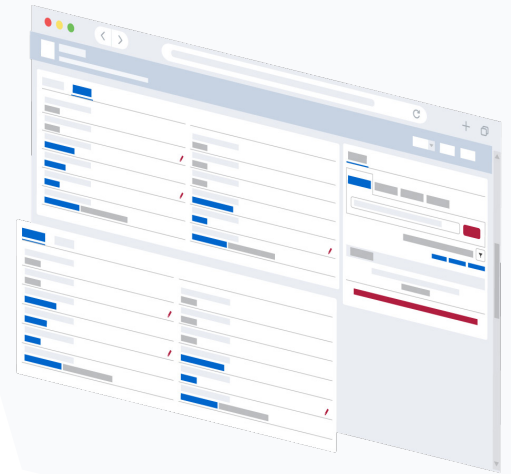
Designate internal and external contacts who must participate in an agreement's review, negotiation, and approval processes, as well as required signatories. The agreement is then digitally routed based on your defined workflows. Users can be dynamically added to an approval workflow based on the data populated within the agreement – for example, when a certain dollar threshold is exceeded or business unit is designated – providing flexibility without compromising on compliance.

### Digital Signatures

Agreements are digitally signed via seamless integration with leading e-signature providers, such as DocuSign, enabling fast, easy, auditable execution of agreements. Leverage standard or enhanced signer verification methods (e.g., MFA, certificate-based) to support your required level of security.

### Visibility into Agreement Status

Get real-time visibility into the status of any agreement (e.g., internal review, external review, submitted for e-signature, e-signature complete, etc.), allowing you to easily understand its progress through your end-to-end creation, review, negotiation, and execution process.



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TechnoMile provides a highly flexible solution that's tailored to your company's unique agreement processes and security needs. Our solution supports the execution of any commercial agreement, with the ability to create and maintain multiple templates for each document type. It also provides configurable workflows that conform to your company's specific approval processes and requirements, and gives you flexible digital signature options to satisfy stringent security requirements.

## Key Features

- Automated Document Creation
- Support for Unlimited Agreement Templates
- Digital Routing for Review/Approval/Execution
- Dynamic Approval Workflows
- Integration with Leading e-Signature Providers
- On- or Offline Redlining
- Side-by-Side Comparison View of Redlines
- Support for Standard or Enhanced Signer Verification Methods
- Document Repository Integration
- Tracking of Agreement Status
- Audit Trail of Approval History

## About TechnoMile

From go-to-market to contract closeout, TechnoMile provides transformative cloud solutions that empower companies to find, pursue, win, and retain more business with the government. With our best-in-class cloud platform, companies optimize BD and capture processes, gain unique competitive insights, source contact intelligence, automate and de-risk the contract lifecycle, and gain an information advantage that elevates enterprise performance.



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